



AMENDMENT No. 2 TO THE BIDDING DOCUMENTS

Country: *Republic of North Macedonia*

Project: *Agriculture Modernization Project*

Contract title: *Procurement of backbone and front-end Hardware, Software licenses for business intelligence tool and localization, training and support services*

Loan No. : *IBRD 9037MK*

RFP No: *AMP-RFB-IS-SC2.1-1.5*

Dear Sir/Madam,

With reference to the stated project and stated procurement of backbone and front-end Hardware, Software licenses for business intelligence tool and localization, training and support services; pursuant to Instructions to Bidders, ITB, Clause 11 “Amendment of Bidding Documents”, please be informed that the relevant section of the Bidding Documents, are amended as follows:

Section in the Bidding Document	Requirement in the Bidding Document, issued on April 23rd, 2024	AMENDMENT No. 2 to the Bidding Document, issued on June 5th, 2024
SECTION II. BID DATA SHEET (BDS)	ITB 6.1 (a) Qualification requirements for Bidders are: <ul style="list-style-type: none">• The Bidder must have experience under Information System contracts in the role of prime supplier, management contractor, Joint Venture (JV) leader/member, or subcontractor for at least ten (10) years prior to the bid submission deadline. For contracts under which the Bidder participated as a joint venture member or sub-contractor, only the Bidder’s share, by value, and role and responsibilities shall be considered to meet this requirement• The Bidder must have proven experience as a prime supplier, JV member, sub-contractor, in at least three (3) contracts within the last ten (10) years, each with a value of at least EUR 400 000, that have been successfully and substantially completed and that are like	ITB 6.1 (a) Qualification requirements for Bidders are: <ul style="list-style-type: none">• The Bidder must have experience under Information System contracts in the role of prime supplier, management contractor, Joint Venture (JV) leader/member, or subcontractor for at least ten (10) years prior to the bid submission deadline. For contracts under which the Bidder participated as a joint venture member or sub-contractor, only the Bidder’s share, by value, and role and responsibilities shall be considered to meet this requirement. In case the Bidder is a Single Entity, it has to fully meet the requirement. In case the Bidder is a Joint Venture, each member/partner of the Joint Venture shall meet this requirement.



	<p>the proposed Information System. i.e. involving development, installation, data exchange and provision of technical support for Information Systems of similar functional/technical characteristics in the public sector*. The successfully completed similar contracts shall be documented by a copy of an Operational acceptance certificate (or equivalent documentation satisfactory to the Purchaser) issued by the purchaser(s).</p> <ul style="list-style-type: none"> • The Bidder must provide valid ISO Standards: 9001:2015; ISO Standard 27 001; ISO Standard 20000-1:2018. • Demonstrate minimum average annual turnover of EUR 800 000, calculated as total certified payments received for contracts in progress or completed, within the last three (3) years. • The Bidder must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow requirement: EUR 140 000. • Submission of audited balance sheets or if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last five (5) years to demonstrate the current soundness of the Bidders financial position and its prospective long-term profitability. <p>* The credibility of mentioned experience shall be presented in a list of the required similar project/contracts as required above, including description of contracts provided (including information on contract value, contracting entity/client, project location/country, duration, assignment budget, percentage carried out by the bidder</p>	<ul style="list-style-type: none"> • The Bidder must have proven experience as a prime supplier, JV member, sub-contractor, in at least three (3) contracts within the last ten (10) years, each with a value of at least EUR 400 000, that have been successfully and substantially completed and that are like the proposed Information System. i.e. involving development, installation, data exchange and provision of technical support for Information Systems of similar functional/technical characteristics in the public sector*. The successfully completed similar contracts shall be documented by a copy of an Operational acceptance certificate (or equivalent documentation satisfactory to the Purchaser) issued by the purchaser(s). In case the Bidder is a Single Entity, it has to fully meet the requirement. In case the Bidder is a Joint Venture, the Joint Venture partners/members combined shall meet this requirement. • The Bidder must provide valid ISO Standards: 9001:2015; ISO Standard 27 001; ISO Standard 20000-1:2018. • Demonstrate minimum average annual turnover of EUR 800 000, calculated as total certified payments received for contracts in progress or completed, within the last three (3) years. In case the Bidder is a Single Entity, it has to fully meet the requirement. In case the Bidder is a Joint Venture, each member/partner of the Joint Venture shall meet this requirement. • The Bidder must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow
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	<p>in case of association of firms or subcontracting and main activities) and accompanied by certificates/confirmation of orderly fulfilment of the contracts verified by other party from such contracts.</p>	<p>requirement: EUR 140 000. In case the Bidder is a Single Entity, it has to fully meet the requirement. In case the Bidder is a Joint Venture, the Joint Venture partners/members combined shall meet this requirement.</p> <ul style="list-style-type: none"> • Submission of audited balance sheets or if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last five (5) years to demonstrate the current soundness of the Bidders financial position and its prospective long-term profitability. In case the Bidder is a Single Entity, it has to fully meet the requirement. In case the Bidder is a Joint Venture, each member/partner of the Joint Venture shall meet this requirement. <p>* The credibility of mentioned experience shall be presented in a list of the required similar project/contracts as required above, including description of contracts provided (including information on contract value, contracting entity/client, project location/country, duration, assignment budget, percentage carried out by the bidder in case of association of firms or subcontracting and main activities) and accompanied by certificates/confirmation of orderly fulfilment of the contracts verified by other party from such contracts.</p>
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Sincerely,

Trajan Dimkovski
Project Director